# Annual Procurement Plan (APP)

Presenter Mostak Ahmad Executive Engineer Office of the Superintending Engineer, LGED, Rajshahi Mobile: 01712222775



### **Introduction to Annual Procurement Plan**

- Definition: A comprehensive document outlining the procurement needs of an organization for the year ahead.
- Purpose: To ensure timely, efficient, and costeffective procurement of goods and services needed for operations.
- Key Components: Goods/services to be procured, timelines, budgets, suppliers, and evaluation criteria.

## Importance of an Annual Procurement Plan

- Budgeting: Ensures procurement aligns with the financial plan.
- Transparency: Clear communication of procurement intentions to stakeholders.
- Efficient Resource Allocation: Identifies priorities and prevents last-minute purchases.
- Risk Management: Helps anticipate and mitigate procurement risks.
- Compliance: Ensures adherence to regulations and policies.

# **Key Steps in Developing the Annual Procurement Plan**

- **1. Needs Assessment:** Identifying what goods/services are required for the year.
- **2. Market Research:** Analyzing suppliers and understanding the market conditions.
- **3. Budgeting and Cost Estimation:** Allocating financial resources for procurement.
- **4. Timeline and Scheduling:** Planning when and how goods/services will be acquired.
- 5. Supplier Selection: Identifying reliable and cost-effective vendors.
- **6. Approval Process:** Getting necessary approvals for the plan and budget.

#### Structure of the Annual Procurement Plan

- Procurement Objectives: Clear goals for the year.
- Procurement Categories: Classification of the items (e.g., IT, office supplies, etc.).
- Timelines: Start and end dates for each procurement activity.
- Budget Allocation: Breakdown of financial resources.
- Supplier Information: Details of selected suppliers, if applicable.
- Risk Assessment: Identifying potential risks and mitigation strategies

 Nature and characteristics of object of procurement is to be carefully reviewed before splitting of packages and choosing methods of procurement.

**Goods Procurement** 

PE considers the following, in the case of determining the method of Procurement for Goods



Cautious in preparing package

Similar items in one lot.

Goods Procurement not include many lots/items in one package

Tender may be invited on lot by lot or item by item basis.





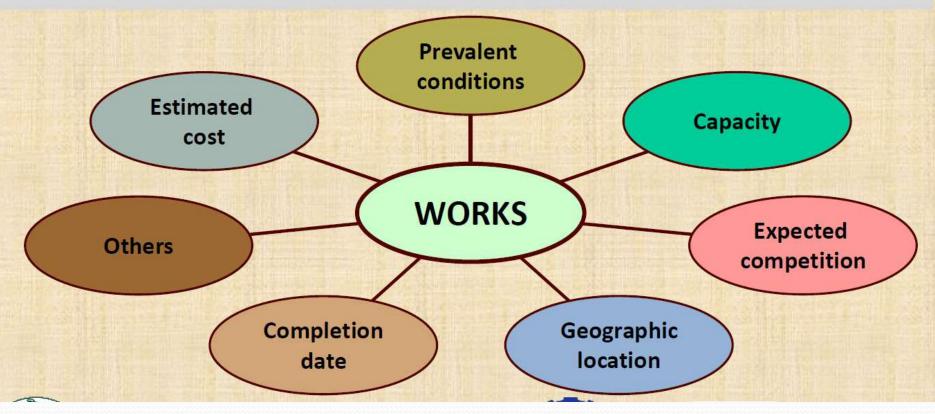






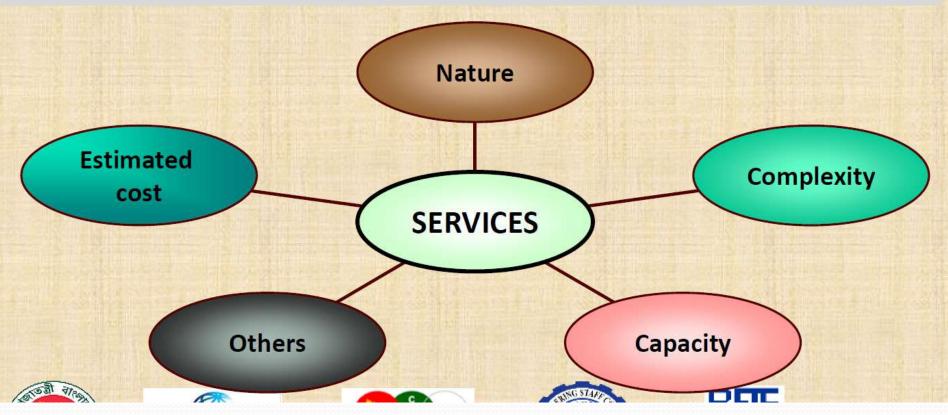
#### **Works Procurement**

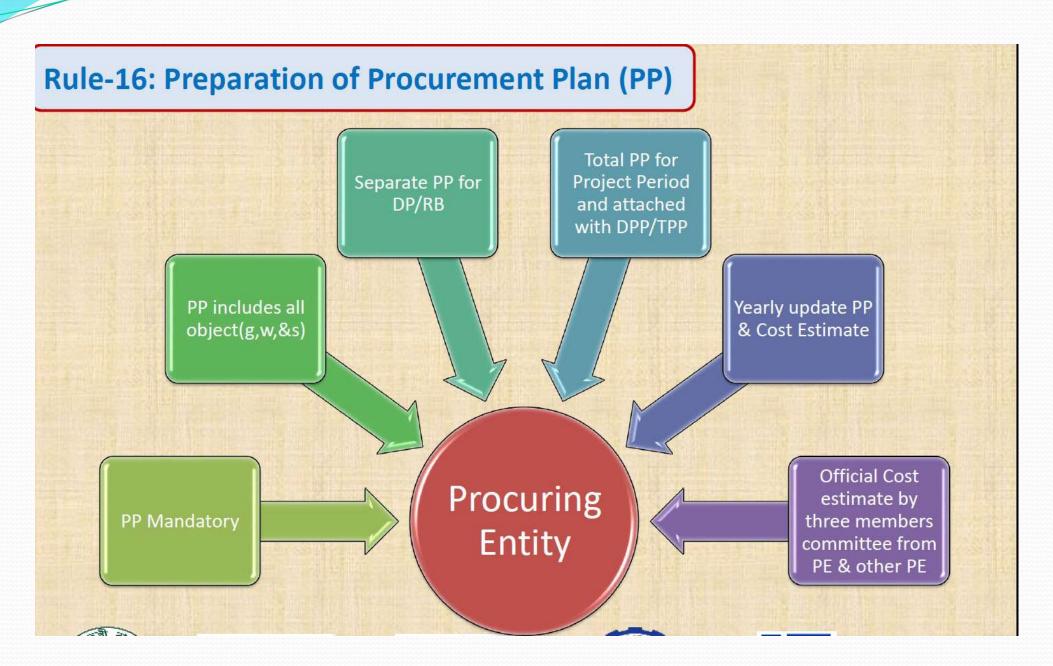
PE considers the following, in the case of determining the method of Procurement for Works

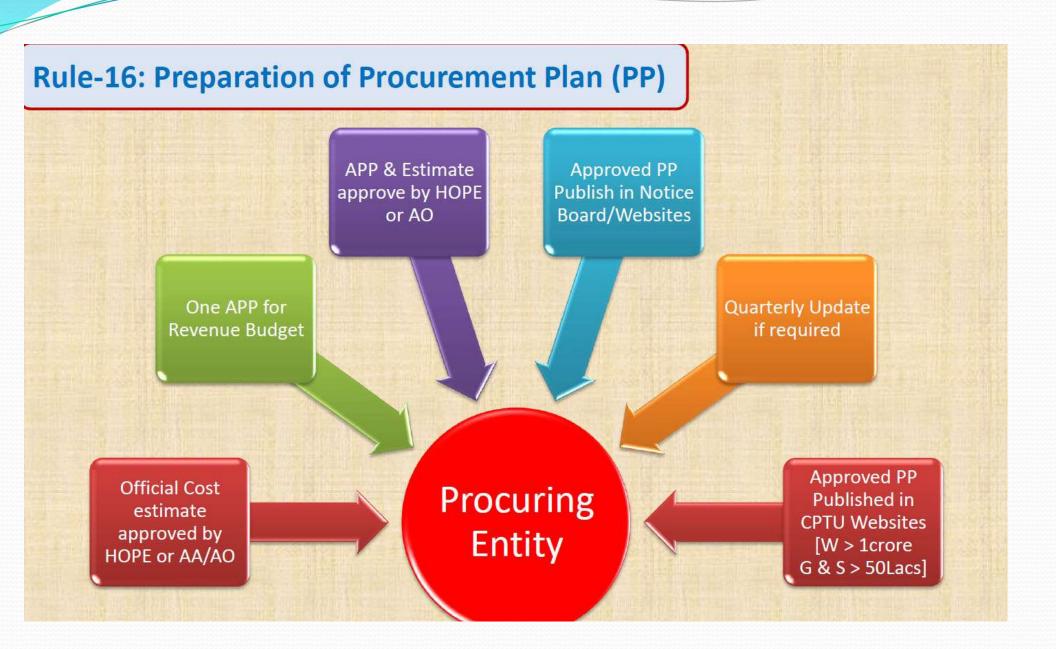


#### **Service Procurement**

PE considers the following, in the case of determining the method of Procurement for Intellectual & Professional Services







# **Rule-16: Annual Procurement Plan Format**

Ministry/Division
Agency
Procuring Entity Name & Code
Project/ Programme Name & Code

CONTRACTOR OF THE PARTY

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Budget:		101
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Packag e No	Description of Procurement Package	Unit	Quantity	Procurement Method & (Type)	Contract Approvin 9 Authority	Source of Funds	Estd.Cost in Million Tk.	Time Code for Process	Advertise Prequal (if applicable)	Invite/ Advertise Tender	Tender Openin g	Tender Evaluatio n	Approval of Award	Notification of Award	Signing of Contract	Completion of Contract	Total Time (in Days)
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
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# Thanking you